

ROLE PROFILE – REAL ESTATE SOLICITOR

LONG HARBOUR BACKGROUND

Long Harbour is a real estate and private equity firm that investments in high quality asset-backed opportunities. Long Harbour manages investments on behalf of institutions, corporations, academic endowments and high net worth investors. Long Harbour actively originates high quality asset backed opportunities with specialist teams analysing deals spanning real estate, fixed income and infrastructure. The firm was established in 2009 to help bridge the gap between illiquid asset classes, often with high barriers to entry, and institutional investors seeking to deploy capital into investment grade, income-generating assets. Our role is to overcome these barriers, facilitating investment through transparent structures with strong corporate governance.

ROLE OBJECTIVES

The core objective is to provide legal advice and support in relation to existing assets and pipeline opportunities within a growing and ambitious team working in the Build to Rent Sector (BtR)

KEY TASKS

- Providing input into the selection and development of Long Harbour's build to rent business, including identifying and helping solve legal risks from an early stage with land owners, developers, planning authorities and contractors, including drafting and negotiating legal aspects of head of terms.
 - Drafting, reviewing and negotiating real estate contracts, including sale and purchase agreements, forward funding and forward purchase agreements, development agreements, agreements for lease, lease, operating agreements, and management agreements and providing related legal advice.
 - Managing negotiation of JCT contracts, contractor/sub-contractor/consultant/sub-consultant appointments and collateral warranties, parent company guarantees, performance bonds and loan agreements and providing related legal advice.
 - Establishing and managing relationships with external legal counsels and other professional advisors to complement the in-house legal function in relation to the acquisition, construction and finance aspects of Long Harbour's build to rent schemes.
 - Reviewing transaction documents and DD reports prepared by external legal counsel.
 - Driving forward the legal aspects of transactions with lenders providing debt to Long Harbour's build to rent schemes, including managing external legal advisers and organising the satisfaction of conditions precedent and subsequent.
 - Leading, organising and managing the legal aspects of Long Harbour's build to rent projects through exchange and completion, financial close, construction, practical completion and defects rectification.
 - Providing legal input into Long Harbour's reporting to investors and funders, both gateway reporting and monthly/quarterly reporting.
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- Tracking legal issues and milestones in the post completion phase of build to rent projects.
- Developing and managing template contracts and documents for the build to rent business.
- Overseeing the curation and storage of key legal documents in online folders.
- Attending meetings and presenting input on legal issues to Long Harbour's senior management team as required.
- Ensuring adherence to company, investor and funder policies, procedures and corporate governance throughout the lifecycle of Long Harbour's build to rent projects.
- Providing internal guidance and inhouse training to legal and commercial colleagues on relevant issues.
- You will work closely alongside the existing legal team based in London.

EXPERIENCE / QUALIFICATIONS

- A UK qualified lawyer with strong proven post qualification experience. Private practice training is preferred but in-house experience, particularly in the build to rent sector, would be an advantage.
- A proven track record of leading non-contentious property transactions, drafting and negotiating complex property contracts.
- Some experience of and/or a working knowledge of construction contracts/documentation and/or loan agreements would be valuable but not essential.
- You will be used to working in a fast-paced environment and working to transactional deadlines while delivering high quality work on a broad range of legal issues.
- Experienced in planning, leading and managing property and development projects, and capable of devising strategy and driving matters forward independently as well as part of a team.
- Strong grounding in commercial property law, with a solid understanding of construction and planning, and a working knowledge of contract and general commercial laws, litigation, intellectual property and finance matters.
- Excellent drafting, negotiation, and analytical skills.
- Ability to spot and escalate issues when appropriate and communicate clearly with senior management and stakeholders.
- Strong oral, communication, and problem-solving skills, with an ability to identify issues, evaluate risk and escalate as appropriate.
- Commercially focused and solutions driven.
- Proactive and flexible with an ability to work independently and as part of a small but dynamic team.
- Ability to manage, prioritize and work on multiple simultaneous workstreams.
- Good inter-personal skills, a team player.
- Organised and thorough, with good attention to detail.